

①Store sales			Jun-24	Jul-24	Aug-24	Sep-24	Oct-24	Nov-24	Dec-24	Jan-25	Feb-25	Mar-25	Apr-25	May-25	Jun-25	Total
Existing Stores	Sales (M)	(1M yen)	1,693	1,777	1,542	1,993	2,903	4,420	4,402	1,899	1,514	2,374	2,684	1,777	1,607	20,680
	Y/Y (%)	(%)	2	2	7	7	9	9	6	7	0	1	0	6	-5	4
All Stores	Sales(M)	(1M yen)	1,693	1,777	1,542	1,993	2,903	4,420	4,402	1,899	1,514	2,374	2,684	1,777	1,607	20,680
	Online sales only	(1M yen)	352	374	328	573	771	742	858	498	378	446	450	328	298	4,001
	Y/Y (%)	(%)	2	2	7	7	9	9	6	7	0	1	0	6	-5	4
②Head office and online sales																
Total	Sales (M)	(1M yen)	1,008	1,100	903	1,303	2,124	3,601	2,973	1,192	1,032	1,790	1,808	1,373	1,169	14,941
	Y/Y (%)	(%)	-5	1	-2	14	-13	8	22	15	4	12	11	24	16	14
③Total Company Revenues																
Total	Sales after applying of revenue recognition standard	(1M yen)	2,672	2,847	2,418	3,231	4,958	7,936	7,313	3,060	2,521	4,125	4,456	3,118	2,750	35,283
	Y/Y (%)	(%)	-1	1	3	9	-1	9	12	10	2	6	4	13	3	8
④Sales volume																
Tires and wheels	Y/Y (%)	(%)	-5	1	-2	14	-8	4	10	12	3	6	4	18	3	7
⑤Unit price																
Tires and wheels	Y/Y (%)	(%)	4	1	6	-3	8	5	2	-1	-1	1	1	-3	1	1
⑥Categories																
Tires and wheels	Y/Y (%)	(%)	-2	1	4	10	-1	9	12	11	2	7	5	15	4	9
Parts and accessories	Y/Y (%)	(%)	3	3	-2	3	-4	3	-2	3	0	-11	-7	-8	-10	-4
Service labor	Y/Y (%)	(%)	7	4	10	10	-2	9	18	10	-1	9	-2	16	5	9

☆Sales Summary☆

①June sales result of existing 48stores decreased by 5% , and for total 48 shops, which include 37stores(Special Brand), 7stores(T&W) and 4stores(5days) is decreased by 5% compared to the same month last year.

②Total sales for head office increased by 16%.

③Total company revenues in June after applying Standard for Revenue Recognition increased by 3%.

④⑤⑥Numbers of tires and wheels sold in June increased by 3%, the average unit price increased by 1% and total sales increased by 4%.

Sales results for parts and accessories decreased by 10% compared to the same month last year and service labor fee increased by 5%.

As it is difficult to apply Accounting Standard for Revenue Recognition by variety, figures for ①②③④⑤⑥are given before Standard.

This figures are non-consolidated financial results. The results are subject to revision due to preliminary results.

★Retail stores★ Total 48 stores: 37 stores(Special Brand), 7 stores(T&W), 4stores(5days)

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